

Teresa Deaton-Reese, CPPB, CPPO
Procurement Consultant
Department of Administration
Procurement Division
317/233-3818

Teresa,


Thank you for the opportunity to submit a BAFO for the RFP-23-74438. The CPS Solutions, LLC (CPS) cost proposal had addressed three sections which were hourly wages/benefits, management fee, and the on-call fee.

CPS values our experienced behavioral pharmacists and the impact that they bring to provide optimal patient care. The review of market salaries for staff pharmacists in addition to available salary comparative data* indicated that the staff pharmacists were significantly below market averages. CPS is committed to providing adequate staff to effectively manage the pharmacy. The medication management by the Evansville Pharmacy staff covers 24 hours a day/7 days a week to ensure excellent patient care. Based upon the review of the comparative salaries and the expertise of these pharmacists, resulted in no change from our initial cost proposal submission for the hourly wages/benefits section.

The on-call fee cost proposal was reviewed by CPS. The value for providing on-call behavioral pharmacist experts after hours to either return to the hospital when indicated or provide expertise regarding medication management appears to be valued appropriately.

CPS review of the proposed management fee took into consideration the long-term partnership with Evansville and the efficiencies realized because of the tenure of this relationship. Understanding the value of this partnership and considering required investments in services and resources that benefit Evansville State Hospital, CPS is proposing an additional discount on the management fee. CPS will be submitting the required documentation to reflect this decrease in the CPS management fee.

Thank you,


[Frank Segrave \(Mar 15, 2023 12:18 EDT\)](#)

Frank Segrave
Chief Executive Officer
CPS Solutions, LLC

Evansville State Hospital - BAFO Letter

Final Audit Report

2023-03-15

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